

Using a data-driven approach to improve engagement across the HIV Care Continuum

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Armando Gallegos, Clinical Data Manager



Learning Outcomes

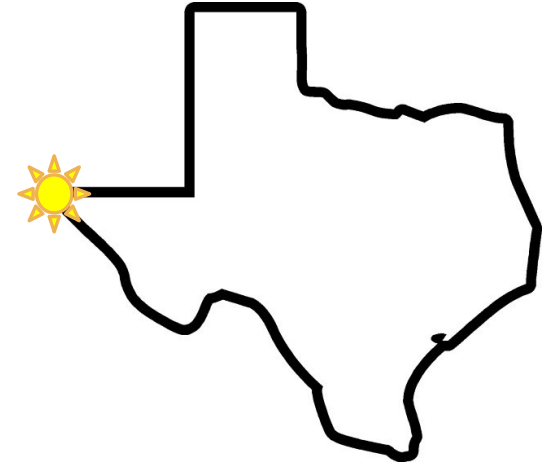
1. Assess the importance of integrating and systematizing data analysis to clinical workflows to bring visibility to potential gaps in care.
2. Describe how the patient navigator program as well as the Management Information System supports the national HIV/AIDS Strategy (NHAS) primary goals of increasing access to care and optimizing health outcomes of PLWH, and reduce HIV-related health disparities and health inequities; and
3. Identify multi-tiered data driven strategies that can be used to address linkage and retention in care in border communities.

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Background

- The largest gap in the HIV Care Continuum exists between the initial diagnosis of PLWH and the transition to retention in care.
- HIV linkage and retention can be particularly challenging in the U.S. – Mexico border due to lower than average insured status, immigration status, language barriers, and a host of other issues.



Who we are

- We are 4 in 1!
- Sunset ID Care (Clinic)
- Southwest Viral Med (Non-Profit)
- Project Champs (RW Case Management)
- LabCorp (Labs)

Dr. Alozie arrives to El Paso to start the HIV Clinic at Texas Tech

2010

Patient Navigation Grant begins. Noemí joins the team in November.

2017



Rapid Start Program begins. Kenia and Jhoana join the team.

2019

2015

Sunset ID Care/Project CHAMPS begin.
Dr. Heredia joins the team

2018



Focus on data driven culture. Armando becomes the clinical data manager.

2020

PrEP/PEP Grant begins. Viri joins the team.
Status-Neutral Rapid Start Program Begins

Important Dates

2017 and 2018

- RWHAP Part C Capacity Development Program (FY17 & FY18)
- Patient Navigator
- Management Information System (MIS) tool
- Integrated with the aim to identify gaps in care, bring visibility to patients in need of targeted outreach efforts, and ultimately increase engagement in care across the HIV Care Continuum.



Finding gaps in care



Interventions



Gather results



Implement changes

**Why are
we here**

Gaps in Care

- Identify patients
- Run Reports
 - Never Seen
 - Last seen 6 months
 - Last seen 6-12 months
 - Last seen 12+ months
- EMR
 - Diagnosis Code
 - Active/Inactive
 - Last Appointment
 - Upcoming appointment
 - Lab Value
- Cross-reference!

- Patient ID
- When they did labs
- Their Viral Load
- Status (active/inactive)
- Name
- When they were registered
- When they were last seen
- Do they have an upcoming appointment
- Date of next appointment

AutoSave OFF printcsvreports (19)

Home Insert Draw Page Layout Formulas Data Review View

Paste Calibri (Body) 12 A A B I U Conditional Formatting Format as Table Cell Styles Insert Delete Format

Possible Data Loss Some features might be lost if you save this workbook in the comma-delimited (.csv) format. To preserve these features, save it in an Excel file format.

14

	A	B	C	D	E	F	G	H	I
1	REPORT NAME : B20 VL Never Seen								
2	patientid	labdate	labvalue	status	patient name	patientregd	patientlastseend	patientnextapptyn	patientnextappt
3	123	1/1/20	35000 COPIES/ML	a	NOEMI CORTEZ	1/1/20		N	

B20 = ICD10 Code for HIV

printcsvreports (19) + Ready

What I wish I knew

- Which data to pull from EMR
- Not straight-forward
- Learning curve
 - Patience is key
- Double-check, double-check, double-check

What's next

- Interventions
 - Outreach
 - Patients
 - Health Department
- Resources
 - UBER Health
 - Case Management
 - Twilio

Appointment Utilization

	Before the Visit (Step 1)	During the Visit (Step 2)	After the Visit (Step 3)
Completed Appointment		<ul style="list-style-type: none"> - Trauma Informed Care Organization - Corroborate contact information 	<ul style="list-style-type: none"> - Call to check-in (issues, questions) - Confirm medication attainment
Missed Appointments	<ul style="list-style-type: none"> - Automated text messages - Phone Call - Assess Barriers to Care (e.g. Transportation) 	<ul style="list-style-type: none"> - Call patient after missed appointment - Reschedule 	<ul style="list-style-type: none"> - Set reminders for follow-up call in two weeks - Look for additional contact info - Reach out to Case Management - Home Visit - Health Department - Pharmacy Demographics

Central Worklist

- Integrated care coordination platform (Enli)
- Assign patients to different case managers
- Notify others when tasks are completed
- Set reminders for important dates
- Ability to send text messages utilizing Twilio services

Twilio

- Communications platform
- Integrates into Enli
- Non-Profit pricing
 - Impact Access Program
 - \$0.00562/text message
- Capacity to select multiple patients that should receive text messages

What does it look like?

Central Worklist Noemi Cortez [Log Out](#)

Reminders
Approvals
Workflow
Patients
Programs
Reports
Preferences
Setup
Admin

Program: Patient Navigation Patient search: My Patients: Workflow frequency: Every 90 Days [Apply](#) [More](#)

Bulk Action Add Patient Filters Views Workflow Frequencies: Every 90 Days | Every Six Months |

[Refresh](#) | [Show Selector](#) | [Hide Admin Data](#) | [Hide Data Elements](#) | [Hide Actions](#) | Count: 2 | Last updated 7/27/2020 2:54:54 PM

Workflow Checklist

Patient	DOB (age)	Coordinator	Appointment	Inpatient Status	New/Transfer	Transfer From	Established Contact	Registered	Date of 1st Visit	Days between Registration and 1st Visit	Intervention	Insurance Status	Ryan White	CD4	Viral Load	Virally Suppressed	Barriers Care
		★ Noemi Cortez	8/26/20 1:40 PM (20 m) HIV Follow up Jhoana Quezada	Inpatient	Transfer	-	YES	12/18/2017	12/22/2018	4	Initial Linkage	Uninsured	ACTIVE	16	620,000	NO	Medical Adherence
		★ Noemi Cortez		-	Transfer	Austin	YES	01/24/2018	01/29/2018	5	Initial Linkage	Insured	INACTIVE	752	<20	YES	-

Record Action ✕

Fields marked with an asterisk (*) are required

Patient **Epion Test**

Program Patient Navigation

Action * TXT MSG: Pre-Visit Planning English

Mobile Number * (915) 831-0645

Message * **Do not send PHI**

Hi, this is Kenia from Dr. Alozie's. I just called regarding an upcoming appointment, labs and referrals. Can you call me back at (915) 229-6448? Thank you. Do not reply to this message.

CC Chart

Created by Noemi Cortez

Record Action ✕

Fields marked with an asterisk (*) are required

Patient **Epion Test**

Program Patient Navigation

Action * TXT MSG: Pre-Visit Planning Spanish

Mobile Number * (915) 831-0645

Message * **Do not send PHI**

Hola, soy Kenia del Dr. Alozie. Acabo de llamar para una próxima cita, laboratorios y referencias. ¿Me puede llamar al (915) 229-6448? Gracias. No responda a este mensaje.

CC Chart

Created by Noemi Cortez

* Reducing Patient Appointment No-Show Rate Using Text Messaging Systems in a Single Provider Ambulatory Care Clinic.

Record Action

Fields marked with an asterisk (*) are required

Patient Epion Test

Program

Action *

Notes

CC Chart

Created by

Last modified

Cancel

Event Action (By)

TXT MSG: Planning E (Armando)

TXT MSG: No Follow Up - Outreach English

TXT MSG: No Follow Up - Outreach Spanish

TXT MSG: Pre-Visit Planning English

TXT MSG: Pre-Visit Planning Spanish

TXT MSG: Recertification

- Epion Test**
- ✓ --- Workflow Actions ---
 - Call Patient
 - Check Labs
 - Review Overdue Referrals
 - Place Order for Overdue Referrals
 - Check Ryan White Status
 - Obtain Medical Records
 - Standard Actions ---
 - Note
 - Opted-Out
 - Suspend patient
 - Stop program
 - Complete program
 - Custom Actions ---
 - Discharge Letter Sent
 - doxy-alozie-en
 - doxy-alozie-sp
 - doxy-heredia-en
 - doxy-heredia-sp
 - doxy-quezada-en
 - doxy-quezada-sp
 - Home Visit
 - Ins/RW Eligibility Verified
 - Outreach for Attestation
 - Send letter for Recert
 - Suspension Letter Sent
 - Test
 - Test2
 - TXT MSG: 6 Month Attestation
 - TXT MSG: Call Patient
 - TXT MSG: Med Notice - English
 - TXT MSG: No Follow Up - Outreach English
 - TXT MSG: No Follow Up - Outreach Spanish
 - TXT MSG: Pre-Visit Planning English
 - TXT MSG: Pre-Visit Planning Spanish
 - TXT MSG: Recertification

Create Reminder

Patient: Epion Test
Status: Active

MRN/Patient ID: 535
Provider: Ogechika Alozie (1)
Insurance: WELLMED GROUP - AMERIGROUP TX - AMERIVANTAGE SPECIALTY (MEDICARE REPLACEMENT HMO)

Data Source: SWWM

DOB: 01/01/2000 (20)
Address: 123 Main Street
EL PASO, TX 79902

Home: (915) 831-0645
Mobile: (915) 831-0645
Work:
Employer:

Preferred Contact: MOBILEPHONE
Email: armgallgtz84@gmail.com
Location: Main Office
Preferred Language: English

Description *

Program *
Patient Navigation

Due *
07/26/2020 12:32 PM

Notes

For *

Me

User -- Select --

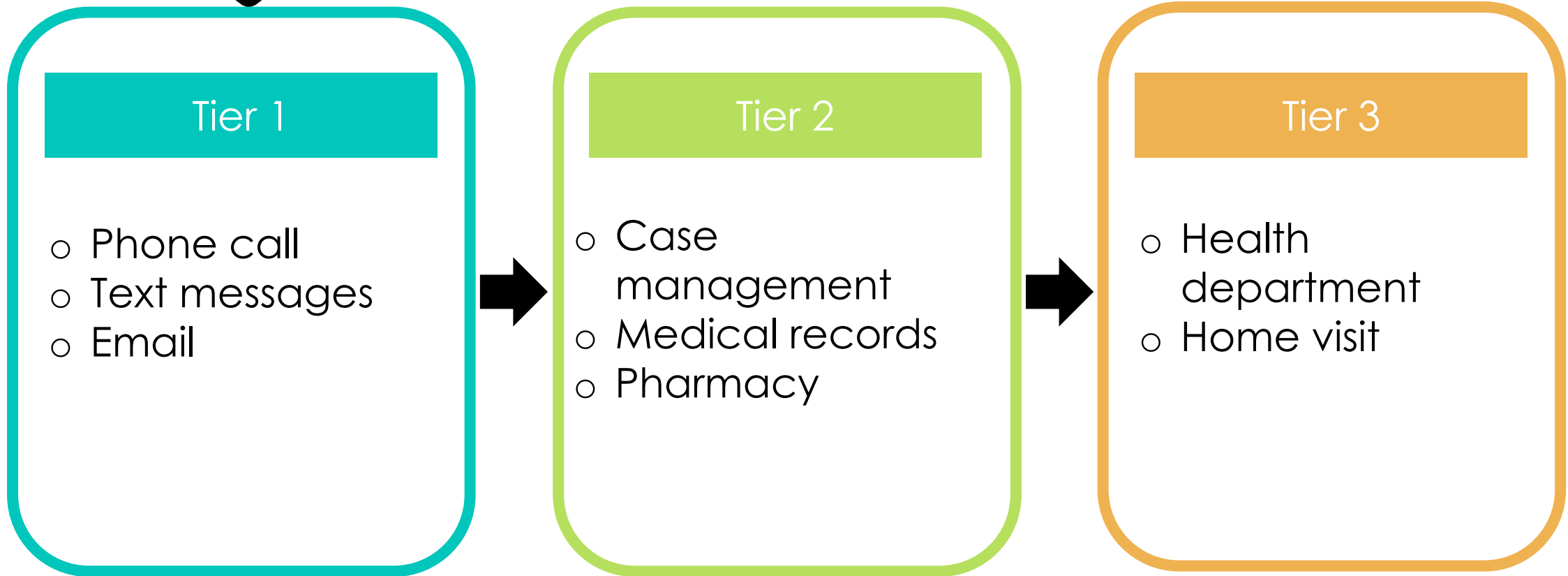
Group -- Select --

Save Cancel

Case Scenario

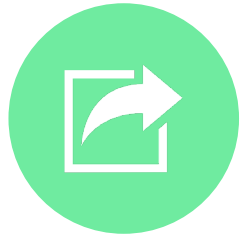
- Thirty-one-year-old woman who registered on June 15th was able to do the enrollment with Project CHAMPS (Ryan White Program) and did labs the following day on June 16th. Patient did not show up to appointment on June 23rd. It is now July 7th, the patient's number is not working, the voice mail has not been set up yet and there's no other person we are authorized to call.

Interventions



Learning Objective 3

Change in Culture



FORWARD-
THINKING



BIG-PICTURE



DATA-
DRIVEN



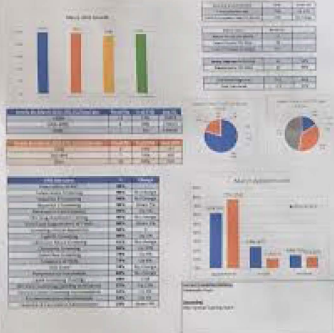
TRAUMA-
INFORMED



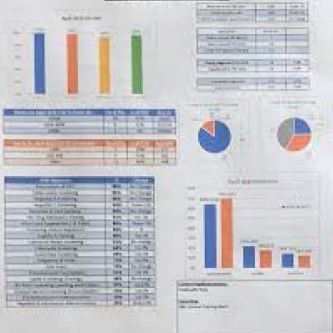
CULTURALLY
COMPETENT

IDEAL

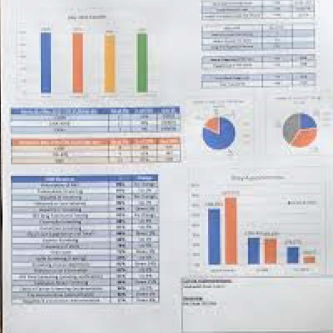
March 2020



April 2020



May 2020



June 2020



Cascade

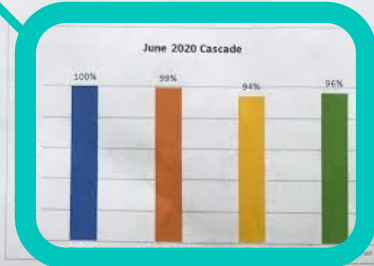
- Diagnosed
- Linked/Diagnosed
- Retained/Linked
- Virally Suppressed/Retained

Newly Diagnosed Viral loads and CD4 counts

HAB Measures

- % of completion
- Change from previous month

June 2020



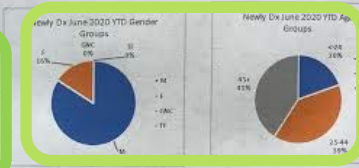
Some day encounter close	72%	Up 2%
Portal Adoption rate	83%	Up 5%
PreVisit Completion Rate This Month	53%	Up 7%

June 2020	No of Pts.	
New to Sunset This Month	9	
New to Sunset YTD 2020	61	
Total HIV Patients in Athens	740	

Newly Diagnosed YTD 2020	21	51%
Transferred in YTD 2020	20	49%
Total Newly Diagnosed	311	6%

REPLY DX June 2020 YTD VL/Total pts.	No. of Pts.	% of YTD	Avg VL
<100k	17	57%	24907
100K-499K	12	40%	260083
500k+	1	3%	939000

Newly Dx June 2020 YTD CD4/Total pts.	No. of Pts.	% of YTD	Avg CD4
<200	8	26%	105
200-499	11	35%	385
500+	12	39%	698



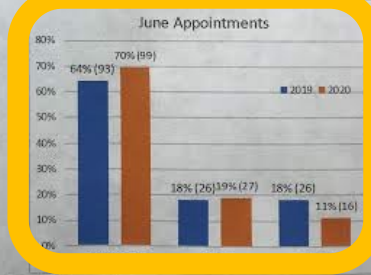
Quick Stats

- Sentinel Metrics Tables
- New and Total Patients
- New/Transfer

Newly Diagnosed

- Gender (M, F, TF, GNC)
- Age (<24, 25-44, 45+)

Prescription of ART	99%	No Change
Tuberculosis Screening	96%	Down 1%
Hepatitis B Screening	96%	No Change
Retained in Care (athens)	94%	Down 2%
Hepatitis C Screening	95%	Up 1%
V Drug Resistance Testing (Pending Verification)	91%*	0
Chlamydia Screening	89%	Up 1%
Gonorrhea Screening	88%	Up 1%
Viral Load Suppression [of Total]	88%	Up 2%
Syphilis Screening	92%	Up 6%
Frequency of Visits	82%	Up 4%
Oral Exam	72%	Down 3%
Lipids Screening (Fasting)	63%	No Change
Screening clinical depression	63%	Up 3%
Pneumococcal Vaccination	63%	Up 1%
HIV Risk Counseling	67%	Up 6%
Substance Abuse Screening	67%	Up 11%
Cervical Cancer Screening Documentation	53%	Down 1%
Flu Immunization Administration	32%	No Change
Hepatitis B Vaccination Administration	22%	Up 5%



Appointments

- % Completed appointments
- % No Shows
- % Cancellations due to no labs

Current Implementations:
Telehealth Push (cont.)

Upcoming:
ENL Bulk UPLOAD

	2017	2018	Difference
Diagnosed	100%	100%	---
Linked/diagnosed	99%	97%	-2%
Retained/linked	90%	94%	+4%
Viral Suppression	82%	96%	+14%

Results

- After the implementation of both programs (patient navigation and Management Information System tool)
 - Increase in viral suppression rates of 14% from 82% to 96%.
 - 94% of patients retained in care

Thank you!

- Contact us:
- **Armando Gallegos**
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- **Noemí Cortez, CHW**
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- Follow us  [@southwestviralmed.ep](https://www.instagram.com/southwestviralmed.ep)