# Getting the Most Out of Training at Your Clinical Site

August 23<sup>rd</sup>, 2010 2:30 – 4 pm Virginia Room C



#### Moderator and Presenters

- Lynn Wegman, MPA, HRSA HAB
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- Jennifer Edwards, SEATEC, Kentucky AETC
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- ■Jamie Steiger, MPH, AETC NRC



### Learning Objectives

- Apply adult learning principles in the development, design, and delivery of training in the clinical setting.
- 2. List and describe at least 3 teaching strategies for maximizing learning and performance in the clinical setting.
- 3. List and describe at least 3 strategies for removing or reducing barriers to effective teaching and application of learning in the clinical setting.



### **AETC Adult Learning Workgroup**

- Began meeting October 2009
- Delta Region AETC, Mountain Plains AETC, NY/NJ AETC, Pacific AETC, Pennsylvania/MidAtlantic AETC, SEATEC, Texas/Oklahoma AETC, AETC NEC, AETC NRC, HRSA HAB
- Goal: Identify, develop, and disseminate resources and tools that address an area of need for clinicians and/or trainers



# Which Ryan White Program do you work under?

- Part A
- Part B
- Part C
- Part D
- AETC

- **SPNS**
- Dental Programs
- MAI
- Other



#### What is your profession?

- Physician
- Nurse
- Physician assistant
- Advanced practice nurse
  Other
- Pharmacist
- Oral health professional

- Health educator
- Mental health professional
- Public health professional



### What is your role?

- Administrator
- Clinician
- Trainer
- Evaluator
- Other



# What is your role as it relates to training at your clinical site?

- I train.
- I coordinate training at my site.
- I build relationships with training and technical assistance organizations.
- I assess the training and technical assistance needs at my site.
- I do not train but have received training at my clinical site.
- Other



What is one thing that you want to learn about today?



- Describe a positive training experience that you had as a presenter, coordinator, or participant.
- What made that experience positive?



#### Are you familiar with the AETC program?

- Yes, I am generally familiar with the AETC program.
- Yes, I have attended an AETC event in the past and/or have worked with my local AETC.
- Hmm, I'm not sure. I think so.
- ■Nope, never heard of the AETCs before.



### **AETC** network





### Why we do the training we do?

- Develop new skills
- Keep up-to-date on best practices and treatment guidelines
- Examine attitudes and assumptions
- Develop clinical relationships
- Provide clinical experience



### F-B-I-T-W-A-C-I-A-I-B-M-I-R-S





#### F-B-I-T-W-A-C-I-A-I-B-M-I-R-S

FBI TWA CIA IBM IRS





### Adult Learning Principles

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- Adults learn best when coaching and other kinds of follow-up support are provided to help them transfer learning into sustainable regulate practice.
- Adults learn best when the learning experiences is enjoyable and fun.

Supporting Development and Implementation of Adult Learning in AETC Education and Clinical Training, San Francisco AETC, December 2009



### How Adults Learn Best (Take Two!)

Tap into years of experience.



- Respect differing beliefs, values, and opinions.
- Vary teaching methods.
- Create a comfortable learning environment.



### How Adults Learn Best (cont)

- Involve participants in determining what they will learn.
- Ensure content is relevant.
- Offer constructive feedback and follow-up support.
- Keep things enjoyable and fun!



# Learner-Facilitator Relationship (Knowles)

- Mutual Respect
- Collaboration
- Trust
- Authenticity
- Openness
- Enjoyment

Burr, C. How Adults Learn: Principles and Practice slide set



### Learning Styles

What type of learner do you think you are?

Auditory

Visual

Read/Write

Kinesthetic

Combination of the above



## Learning Styles (cont)

Why is it important to consider learning styles?





### Training Methodologies

- Level 1: Lectures, journal club, panel discussions
- Level 2: Case studies, role plays, simulated patients
- Level 3: Preceptorships, mini-residencies
- Level 4: Clinical consultation via telephone, electronic media, or in-person
- Level 5: Technical assistance



- Describe a negative training experience that you had as a presenter, coordinator, or participant.
- What made that experience negative?
- What would have helped you in that situation?



### Barriers to a Successful Training

- Inappropriate training topic
- Inappropriate training audience
- Logistical issues with training space
- Lack of buy-in
- Competing priorities
- Not enough time in the day



### Case Example

#### What we were told...

- Group needed some basic education about HIV.
- ✓ The specialty clinic took quite a few referrals from the local Ryan White Clinic.
- ✓ The training room could easily seat 15.
- ✓ There would be a white wall, that we could easily project on to.



### Case Example (cont)

This is what was waiting for us on the training room wall...



...and, the room sat 7 comfortably leaving myself and an intern on the floor.



### Case Example (cont)

#### The Real Issue

- ✓Inappropriate training topic
- ✓Inappropriate audience
- ✓ Nurse had had a needle stick
- Nurse did not attend training



### Case Example (cont)

- What implications does this have on the immediate impact of the training?
- What implications does this have on the long-term impact of the training?



### Remedy #1

# Pre-Training Planning and Assessment



### Back to the Case Example

- What could have happened to make this training run smoother?
- What questions should have been asked?



# Allot time to conduct key informant interviews

- What time of day is best for training?
- What is the best length of training for your staff?
- What types of HIV training have your staff had in the past? Who taught these courses?
- How do you feel your staff learns best?
- What do you feel is the most crucial training need of your staff?



# Allot time to conduct key informant interviews (cont)

- According to the staff needs assessments, it looks as if it's indicated your staff may need education on \_\_\_\_. Do you feel this is a fair assessment?
- How many folks do you anticipate will attend?
- What are the job roles these folks perform?
- Can you discuss less successful trainings you have hosted in the past, and what didn't you like about them?



# Allot time to conduct key informant interviews (cont)

- Can you discuss more successful trainings you have hosted in the past, and what you liked about them?
- Can you take me on a tour of your clinic and show me the room that we'll be conducting the training in?
- Do you have a microphone, projector, laptop, etc. available?



# Kentucky Local Performance Site Southeast AIDS Training and Education Center Annual Needs Assessment Survey

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### Remedy #2

# Assess the audience at the training



### Get to know your audience

- Ask your audience to identify their role, profession, etc.
- Ask "What is one thing you want to learn today?"
- Tell your audience the topics you will address
  - Ask the audience to rank the importance of each topic
  - Cover the most important topics first



### Get to know your audience (cont)

- For large groups
  - Use ARS to ask these questions
- For small groups
  - Use ARS to ask these questions
  - Allot time to answer these questions during introductions
  - Use the snowball exercise



### Remedy #3

Build Relationships and Get Buy In



### Develop a culture of training

- Stakeholders
  - Administrators
  - Clinical Directors
  - Team Leaders
- Staff
  - Potential participants



### Develop a culture of training (cont)

- Share feedback
  - Trainer to site
  - Site to trainer
- Share evaluations
  - Demonstrate impact of training on knowledge/attitudes/performance



### What next?

# Keeping up the momentum after the training



### Keeping up the momentum

- Communication with local AETC
- Constant assessment/re assessment of need
- Staff/stakeholder turnover
  - Regular check in
- Provide evaluation feedback
  - Demonstrate impact

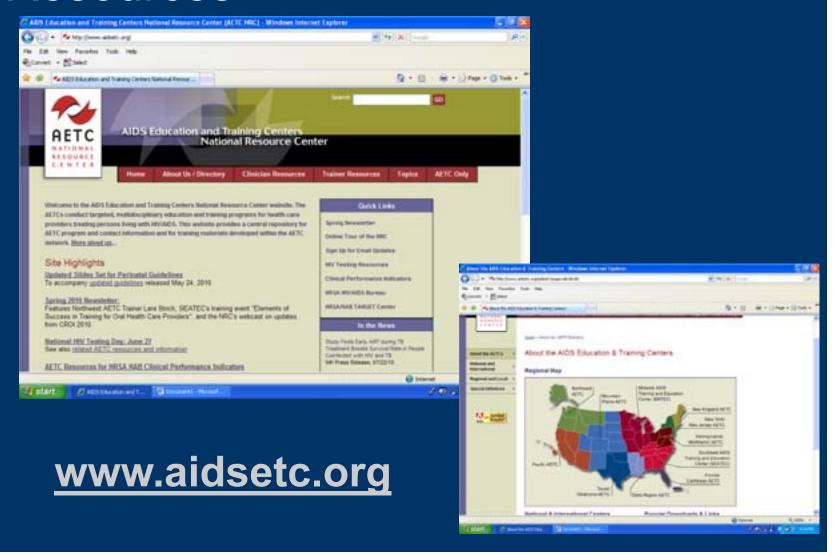


Pitfalls...

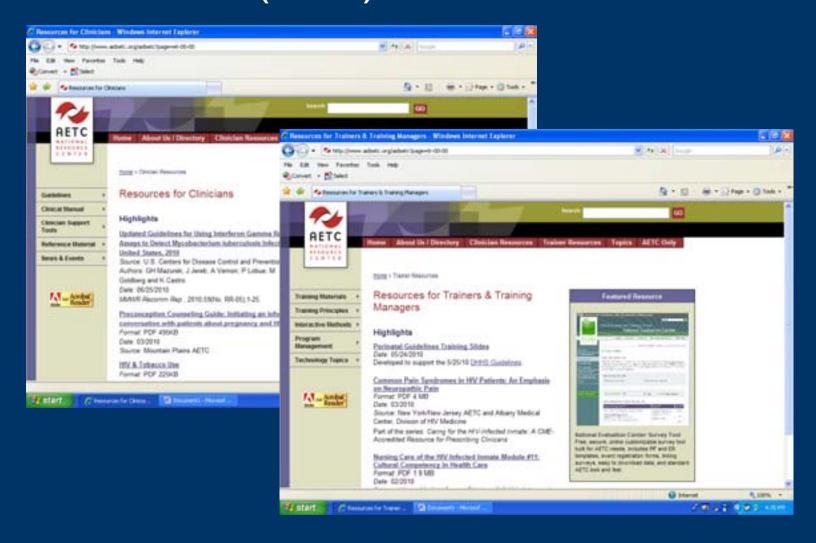
How can we avoid them?



### Resources







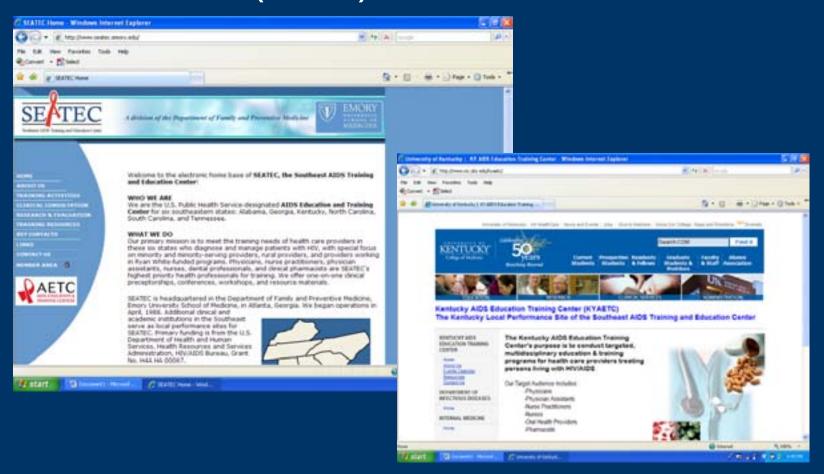












www.seatec.emory.edu



### References

Burr, C. How Adults Learn: Principles and Practice.

East Bay AETC. *Principles of Adult Learners.* Getting the Most out of Your AIDS/HIV Trainings.

San Francisco AETC. (2009). Supporting Development and Implementation of Adult Learning in AETC Education and Clinical Training.

